BALANCE SHEET
As at Sep.30, 2014
Unit: VND

| No. | Assets | Code | Note | Sep.30,2014 | Jan.01,2014 |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1 | 2 | 3 | 4 | 5 |
| A | SHORT-TERM ASSETS (100 = 110+120+130+140+150) | 100 |  | 1.116.886.782.300 | 1.298.051.023.914 |
| I | Cash \& Cash equivalents | 110 |  | 104.120.262.561 | 54.436.758.037 |
| 1 | Cash | 111 | V. 01 | 34.120 .262 .561 | 32.436.758.037 |
| 2 | Cash equivalents | 112 |  | 70.000.000.000.00 | 22.000.000.000.00 |
| II | Short-term financial investments | 120 | V. 02 | - | - |
| 1 | Short-term investments | 121 |  | - | - |
| 2 | Provision for devaluation of short-term investments | 129 |  | - | - |
| III | Short-term receivables | 130 |  | 388.167.426.543 | 333.522.071.166 |
| 1 | Trade accounts receivables | 131 |  | 304.065.384.866 | 257.035 .050 .387 |
| 2 | Prepayment to suppliers | 132 |  | 83.880.431.947 | 78.178.702.157 |
| 3 | Short-term intercompany receivables | 133 |  | ---------------- | ---------------- |
| 4 | Receivables on percentage of construction contract completion | 134 |  | - | - |
| 5 | Other receivables | 135 | V. 03 | 3.398.544.238 | 1.385.788.825 |
| 6 | Provision for short-term doubtful debts | 139 |  | (3.176.934.508) | (3.077.470.203) |
| IV | Inventories | 140 |  | 615.053.050.451 | 901.364.221.066 |
| 1 | Inventories | 141 | V. 04 | 615.053 .050 .451 | 901.364 .221 .066 |
| 2 | Provision for devaluation of inventories | 149 |  |  | --------------1.- |
| V | Other short-term assets | 150 |  | 9.546.042.745 | 8.727.973.645 |
| 1 | Short-term prepaid expenses | 151 |  | 7.050 .626 .830 | 8.001.680.869 |
| 2 | VAT deductible | 152 |  | 2.219.573.147 | ------------ |
| 3 | Tax and accounts receivable from State budget | 154 | V. 05 | - |  |
| 4 | Other short-term assets | 158 |  | 275.842 .768 | 726.292 .776 |
| B | LONG-TERM ASSETS $(200=210+220+240+250+260)$ | 200 |  | 2.006.551.238.352 | 1.889.686.289.315 |
| I | Long-term receivables | 210 |  | - | - |
| 1 | Long-term receivables from customers | 211 |  | - | - |
| 2 | Capital receivable from subsidiaries | 212 |  | - | - |
| 3 | Long-term inter-company receivables | 213 | V. 06 | - | - |
| 4 | Other long-term receivables | 218 | V. 07 | - | - |
| 5 | Provision for long-term doubtful debts | 219 |  | - | - |
| II | Fixed assets | 220 |  | 1.971.065.024.428 | 1.845.903.064.757 |
| 1 | Tangible fixed assets | 221 | V. 08 | 1.637.715.772.471 | 1.716.450.988.789 |
|  | - Historical cost | 222 |  | 2.371.391.338.004 | 2.353.764.866.987 |
|  | - Accumulated depreciation | 223 |  | (733.675.565.533) | (637.313.878.198) |
| 2 | Finance leases fixed assets | 224 | V. 09 | ------------- |  |
|  | - Historical cost | 225 |  | - | - |
|  | - Accumulated depreciation | 226 |  | - | - |
| 3 | Intangible fixed assets | 227 | V. 10 | 974.601.064 | 1.076.496.898 |
|  | - Historical cost | 228 |  | 4.011.518.506 | 4.011 .518 .506 |
|  | - Accumulated deprecio-------1ion | 229 |  | (3.036.917.442) | (2.935.021.608) |


| 4 | Construction in progress | 230 | V. 11 | 332.374 .650 .893 | 128.375.579.070 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| III | Property investment | 240 | V. 12 | ---------- | --- |
|  | - Historical cost | 241 |  | - | - |
|  | - Accumulated depreciation | 242 |  | - | - |
| IV | Long-term financial investments | 250 |  | 4.910.281.202 | 7.277.493.543 |
| 1 | Investment in subsidiaries | 251 |  | - | ----------- |
| 2 | Investment in associate or joint-venture companies | 252 |  | - | - |
| 3 | Other long-term investments | 258 | V. 13 | 6.069.881.035 | 8.180.686.655 |
| 4 | Provision for devaluation of long-term financial investments | 259 |  | (1.159.599.833) | (903.193.112) |
| V | Other long-term assets | 260 |  | 30.575.932.722 | 36.505.731.015 |
| 1 | Long-term prepaid expenses | 261 | V. 14 | 30.575.932.722 | 36.505.731.015 |
| 2 | Deferred income tax assets | 262 | V. 21 | ------------- | ------------1-- |
| 3 | Others | 268 |  | - | - |
| VI. | Goodwill | 269 |  | - | - |
|  | TOTAL ASSETS (270 = 100+200) | 270 |  | 3.123.438.020.652 | 3.187.737.313.229 |


|  | RESOURCES | Code | Note | Jun.30,2014 | Jan.01,2014 |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1 | 2 | 3 | 4 | 5 |
| A | LIABILITIES ( $\mathbf{3 0 0}=\mathbf{3 1 0}+330$ ) | 300 |  | 1.690.848.242.371 | 1.807.988.888.175 |
| I | Short-term liabilities | 310 |  | 793.855.679.897 | 933.846.099.255 |
| -------1 | Short-term borrowing | 311 | V. 15 | 407.535.088.522 | 544.334 .100 .930 |
| 2 | Trade accounts payable | 312 |  | 146.201.125.651 | 147.437 .663 .089 |
| 3 | Advances from customers | 313 |  | 2.486.289.902 | 1.982 .982 .231 |
| 4 | Taxes and payable to state budget | 314 | V. 16 | 18.252 .028 .495 | 33.271 .016 .023 |
| - | Payable to employees | 315 |  | 62.786 .032 .066 | 60.331.096.214 |
| 6 | Payable expenses | 316 | V. 17 | 18.467.040.416 | 19.828.128.049 |
| 7 | Intercompany payable | 317 |  | -------------- | --------------- |
| 8 |  | 318 |  | - |  |
| 9 |  | 319 | V. 18 | 120.926.086.242 | 120.716.446.304 |
| 10 | Provision for short-term liabilities | 320 |  |  | -----------30 |
| 11 | Bonus and welfare fund | 323 |  | 17.201.988.603 | 5.944.666.415 |
| II | Long-term liabilities | 330 |  | 896.992.562.474 | 874.142.788.920 |
| 1 | Long-term accounts payable-Trade | 331 |  | - | - |
| 2 | Long-termintercompany payable | 332 | V. 19 | - | - |
| 3 | Other long-term payables | 333 |  | - | - |
| 4 | Long-term borrowing | 334 | V. 20 | 896.929.312.474 | 874.111.488.920 |
| 5 | Deferred income tax payable | 335 | V.21 | ---------------- | ----------------- |
| 6 | Provision for unemployment allowance | 336 |  | - | - |
| 7 | Provision for long-term liabilities | 337 |  | - | - |
| 8 | Unrealised revenue | 338 |  | 63.250 .000 | 31.300.000 |
| 9 | Scientific and Technological Development fund | 339 |  | ---------1-1- |  |
| B | OWNER'S EQUITY | 400 |  | 1.432.589.778.281 | 1.379.748.425.054 |
| I | Capital sources and funds | 410 | V. 22 | 1.432.589.778.281 | 1.379.741.445.460 |
| 1 | Paid-in capital | 411 |  | 830.738.490.000 | 830.738.490.000 |
| 2 | Capital surplus | 412 |  | 3.281.000.000 | 3.281 .000 .000 |
| 3 | Other capital of owner | 413 |  | -------------------- | ------------- |
|  | Treasury stock | 414 |  | - | - |


| 5 | Asset revaluation differences | 415 |  | - |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 6 | Foreign exchange differences | 416 |  | - |  |
| 7 | Investment and development fund | 417 |  | 137.552.610.163 | 118.781.468.891 |
| 8 | Financial reserve fund | 418 |  | 25.218.399.741 | 25.218.399.741 |
| 9 | Other fund belong to owner's equity | 419 |  | 44.260.251.004 | 25.489.109.732 |
| 10 | Retained after-tax profit | 420 |  | 391.539.027.373 | 376.232.977.096 |
| 11 | Capital for construction work | 421 |  | - |  |
| II | Budget sources | 430 |  | - | 6.979.594 |
| ------1 | Bonus and welfare funds | 431 |  | - | - |
| 2 | Budgets | 432 | V. 23 | - | - |
| 3 | Budget for fixed asset | 433 |  | - | 6.979 .594 |
| C | MINARITY INTEREST | 500 |  | - | -------- |
|  | TOTAL RESOURCES | 440 |  | 3.123.438.020.652 | 3.187.737.313.229 |

## NCOME STATEMENT

Quarter 3/2014

| Items | Code | Note | Quarter 3 |  | Accumulation fr. Jan. 01 to Jun. 30 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | 2014 | 2013 | 2014 | 2013 |
| 1 | 2 | 3 | 4 | 5 | 6 | 7 |
| 1. Revenue of sales and services | 01 | VI. 25 | 843.123.605.005 | 660.114.681.680 | 2.453.812.913.172 | 2.077.988.946.162 |
| 2. Deductions | 02 |  | 51.556.113.822 | 30.331.105.150 | 116.613.925.624 | 69.866.212.705 |
| 3. Net sales and services ( $10=01-02$ ) | 10 |  | 791.567.491.183 | 629.783.576.530 | 2.337.198.987.548 | 2.008.122.733.457 |
| 4. Cost of sales | 11 | VI. 27 | 632.158.994.833 | 461.556.205.388 | 1.801.949.235.012 | 1.497.272.386.145 |
| 5. Gross profit (20=10-11) | 20 |  | 159.408.496.350 | 168.227.371.142 | 535.249.752.536 | 510.850.347.312 |
| 6. Financial income | 21 | VI. 26 | 5.151.264.407 | 5.805.637.711 | 8.187.761.407 | 10.194.113.848 |
| 7. Financial expenses | 22 | VI. 28 | 29.791.593.162 | 21.650.153.392 | 106.226.257.716 | 46.792.897.707 |
| - In which: Interest expense | 23 |  | 19.160.817.513 | 11.341.140.451 | 66.298.625.726 | 13.597.369.288 |
| 8. Selling expenses | 24 |  | 28.462.376.796 | 18.176.965.318 | 69.879.079.144 | 46.995.415.727 |
| 9. General \& administrative expenses | 25 |  | 24.580.577.743 | 14.242.036.923 | 52.622.065.455 | 56.600.332.171 |
| 10. Net operating profit [30=20+(21-22)-(24+25)] | 30 |  | 81.725.213.056 | 119.963.853.220 | 314.710.111.628 | 370.655.815.555 |
| 11. Other income | 31 |  | 1.449.320.504 | 875.130.029 | 6.302.561.680 | 2.812.015.860 |
| 12. Other expenses | 32 |  | 382.768.893 | 199.124 .910 | 1.090.399.475 | 1.005.746.747 |
| 13. Other profit (40=31-32) | 40 |  | 1.066.551.611 | 676.005.119 | 5.212.162.205 | 1.806.269.113 |
| 14. Profit or loss in joint venture | 45 |  | - | - | - | - |
| 15. Profit before tax ( $50=30+40$ ) | 50 |  | 82.791.764.667 | 120.639.858.339 | 319.922.273.833 | 372.462.084.668 |
| 16. Current corporate income tax expenses | 51 | VI. 30 | 18.222.969.974 | 30.182.341.335 | 70.392.416.977 | 93.183.876.305 |
| 17. Deferred corporate income tax expenses | 52 | VI. 30 | - | - | - | - |
| 18. Profit after tax (60=50-51-52) | 60 |  | 64.568.794.693 | 90.457.517.004 | 249.529.856.856 | 279.278.208.363 |
| 18.1 Profit after tax of minorities | 61 |  | 0 | 0 | 0 | 0 |
| 18.2 Profit after tax of the parent company's shareholders | 62 |  | 64.568.794.693 | 90.457.517.004 | 249.529.856.856 | 279.278.208.363 |
| 19. EPS (VND/share) | 70 |  | 0 | 0 | 0 | 0 |

## CASH FLOW STATEMENT

Quarter 3/2014 (Direct method)

| Items | Code | Note | Accumulation |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  | Current year | Previous year |
| 1 | 2 | 3 | 4 | 5 |
| I. CASH FLOWS FROM OPERATING ACTIVITIES: |  |  |  |  |
| 1. Cash received from sale or services and other revenue | 01 |  | 2.455.056.960.532 | 1.384.030.732.596 |
| 2. Cash paid for supplier | 02 |  | (1.361.350.732.675) | (881.082.353.445) |
| 3. Cash paid for employee | 03 |  | (167.807.142.292) | (104.898.142.946) |
| 4. Cash paid for interest | 04 |  | (69.207.098.491) | (52.404.520.101) |
| 5. Cash paid for corporate income tax | 05 |  | (84.213.535.482) | (58.428.041.249) |
| 6. Other receivables | 06 |  | 10-097.650-921 | 131.899.294.947 |
| 7. Other payables | 07 |  | (203.561.245.356) | (145.141.667.509) |
| Net cash provided by (used in) operating activities | 20 |  | 579.014.857.157 | 273.975 .302 .293 |
|  |  |  |  |  |
| II. CASH FLOWS FROM INVESTING ACTIVITIES: |  |  |  |  |
| 1. Cash paid for purchase of capital assets and other long-term assets | 21 |  | (236.716.084.247) | (423.985.798.748) |
| 2. Cash received from liquidation or disposal of capital assets and other long-term assets | 22 |  | 20.000 .000 | 389.733 .500 |
| 3. Cash paid for lending or purchase debt tools of other companies | 23 |  | - | - |
| 4. Withdrawal of lending or resale debt tools of other companies | 24 |  | - | - |
| 5. Cash paid for joining capital in other companies | 25 |  | - | - |
| 6. Withdrawal of capital in other companies | 26 |  | - | - |
| 7. Cash received from interest, dividend and distributed profit | 27 |  | 3.479.377.736 | 3.282.474.921 |
| Net cash used in investing activities | 30 |  | (233.216.706.511) | (420.313.590.327) |
|  |  |  |  |  |
| III. CASH FLOWS FROM FINANCING ACTIVITIES: |  |  |  |  |
| 1. Cash received from issuing stock, other owners' equity | 31 |  |  | - |
| 2. Cash paid to owners equity, repurchase issued stock | 32 |  | - | - |
| 3. Cash received from long-term and short-term borrowings | 33 |  | 1.488.180.948.126 | 1.036.327.402.212 |
| 4. Cash paid to principal debt | 34 |  | (1.619.545.918.557) | (711.503.527.943) |
| 5. Cash paid to financial lease debt | 35 |  | - - | - |
| 6. Dividend, profit paid for owners | 36 |  | (164.726.680.900) | (138.452.347.700) |
| Net cash (used in) provided by financing activities | 40 |  | (296.091.651.331) | 186.371.526.569 |
|  |  |  |  |  |
| Net cash during the period ( $20+30+40$ ) | 50 |  | 49.706.499.315 | 40.033 .238 .535 |
| Cash and cash equivalents at beginning of year | 60 |  | 54.436.758.037 | 75.550.179.665 |
| Influence of foreign exchange fluctuation | 61 |  | (22.994.791) | 71.096 .619 |
| Cash and cash equivalents at end of year (50+60+61) | 70 |  | 104.120.262.561 | 115.654.514.819 |

